

— INVESTMENT AND OPERATING COMPANY · INTERNATIONAL PARTNERSHIPS IN THE RENEWABLE ENERGY SECTOR

Building *next-generation energy infrastructure.*

SMN GROUP is a capital company operating in the renewable energy sector. We invest in, design and operate energy projects, actively developing a network of business partnerships across Central and Western Europe. Open to new strategic relationships in Poland, France, Romania and Bulgaria.

2025

Year of incorporation

4 areas

Of technological competence

4 markets

Operational presence in Europe

B2B + Public

Dedicated cooperation segments

— AREAS OF COMPETENCE

Four complementary technological areas.

/01

Photovoltaics

Design and delivery of PV installations for residential buildings, agricultural holdings, commercial properties and housing communities.

/02

Energy storage

Selection, supply and deployment of energy storage systems in domestic and commercial segments. Integration with existing PV installations.

/03

Heat pumps

Full scope of air-to-water and ground-source heat pump systems, with integration into PV and other energy infrastructure.

/04

EMS / HEMS systems

Intelligent energy management. Consumption optimisation, integration of sources and loads, reporting and process automation.

AREAS OF OPERATION:

Poland ● France ● Romania ● Bulgaria

— PUBLIC SECTOR

A dedicated cooperation path with local governments and institutions.

For municipalities, public offices, housing cooperatives and public institutions, we have prepared a dedicated cooperation model covering advisory, design and full delivery of renewable energy investments.

Technical advisory

Energy audits of public buildings. Demand and feasibility analysis for renewable energy investments.

Project preparation

Technical documentation, cost estimates, support in obtaining financing (KPO, municipal programmes, EU funds).

Project delivery

Full delivery of PV, energy storage and heat pump projects in public-use buildings.

Public-private partnerships

PPP models for energy infrastructure for local government units.

— CAPITAL GROUP

Group structure and operational brands.

<p>PARENT COMPANY</p>  <p>STRATEGIC OPERATOR</p> <p>Strategy, financing, partnerships, technical competence, group corporate governance.</p>	<p>OPERATIONAL BRAND</p>  <p>SALES · COMMERCIAL STRUCTURES</p> <p>An agile sales group providing services to SMN GROUP and industry partners.</p> <p>sales-makers.pl</p>	<p>OPERATIONAL BRAND</p>  <p>MARKETING · LEAD GENERATION</p> <p>Marketing portal generating organic traffic in the renewable energy sector.</p> <p>twojradplus.pl</p>
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STRATEGIC PARTNERSHIPS

Remigiusz Kapcia

President of the Management Board

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COMPANY HEADQUARTERS

SMN GROUP Sp. z o.o.

Investment and operating company

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— INTERNATIONAL PARTNERSHIPS

Actively building *a network of strategic relationships* across Europe.

SMN GROUP is opening to capital and operational partnerships with companies from the renewable energy sector. We are looking for long-term relationships with component manufacturers, distributors, investors and EPC firms that want to operate with us in Central and Western European markets.

TYPE 01

Manufacturer (RES)



Manufacturers of PV panels, energy storage, heat pumps and EMS components. Long-term supply agreements and preferred partner status.

TYPE 02

Distributor



Local distributors of renewable energy components in Central and Western Europe. Regional and vertical sales channels.

TYPE 03

Investor / co-investor



Portfolio and strategic investors interested in co-investment in renewable energy projects and energy infrastructure.

TYPE 04

EPC contractor



General contractors capable of delivering PV, energy storage and heat pump projects at commercial and industrial scale.

— 4 AREAS OF OPEN PARTNERSHIPS

- **Project joint ventures** — joint delivery of renewable energy projects in Europe
- **Expansion to new markets** — entry into the markets of France, Romania, Bulgaria and adjacent countries
- **Portfolio investments** — co-investment in the group's project portfolio
- **Supply agreements** — long-term component supply agreements

— INVESTORS AND PARTNERS WELCOME

Open to **strategic partnerships** with renewable energy companies in Europe.

Inquiries regarding international partnerships, joint ventures and co-investment can be directed to the President of the Management Board.

CONTACT

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