

— MATERIALS FOR PUBLIC SECTOR · RENEWABLE ENERGY INVESTMENTS IN THE PUBLIC SECTOR

Full delivery of *renewable energy investments* for municipalities and public institutions.

SMN GROUP supports local governments in delivering investments in renewable energy sources — from audit, through technical design and financing acquisition, to full delivery and commissioning. We act as a competence partner for municipalities, public offices, housing cooperatives and public institutions in Poland.

4 areas

Renewable energy technologies in one hand

Full cycle

From audit to commissioning

KPO + EU

Financing acquisition support

JST + SBM

Public sector and communities

— THREE MAIN AREAS OF COOPERATION

What we can do for your municipality or institution.

/01

Renewable energy in public buildings

Photovoltaics for schools, public offices and public-use buildings. Heat pumps in municipal buildings. Energy storage for public buildings. Modernisation of LED street lighting.

/02

Programmes for residents

Support for the "Czyste Powietrze" programme and heat source replacement. Cooperation with housing cooperatives (SBM) and communities. Technical advisory for municipality residents.

/03

Investment financing

Support across the full financing acquisition cycle: KPO, EU funds, municipal programmes. Preparation of applications, technical documentation and cost estimates. PPP models for larger investments.

— FULL CYCLE OF RENEWABLE ENERGY INVESTMENT DELIVERY

Four steps from idea to commissioned investment.

We lead projects from the first conversation with the official to the final acceptance protocol. Without handing tasks between external contractors — all stages in one set of hands.

/01

Technical audit

Analysis of energy demand of facilities. Inventory of existing infrastructure. Identification of possible energy savings sources.

/02

Design + financing

Technical documentation and cost estimates. Support in obtaining financing (KPO, EU, municipal programmes). Investment feasibility analysis.

/03

Delivery

Full technical delivery. Subcontractor coordination. Ongoing quality control and compliance with technical documentation.

/04

Commissioning + service

Acceptance protocol, system commissioning, personnel training. Monitoring and post-warranty service in line with the agreement.

— SCOPE OF COMPETENCE IN THE PUBLIC SECTOR

What we deliver with our partners.

- ✓ **Photovoltaics in public-use buildings**
Schools, kindergartens, public offices, healthcare centres, sports halls
- ✓ **Heat pumps in municipal buildings**
Air-to-water and ground-source. Integration with PV. Moving away from coal and gas.
- ✓ **Energy storage for public buildings**
Increased self-consumption. Energy security. Cost optimisation.
- ✓ **LED street lighting modernisation**
Audit of existing lighting. Fixture replacement. Control and monitoring.
- ✓ **Cooperation with cooperatives and communities (SBM)**
Multi-unit investments. Heat pumps + PV. Energy storage for residential blocks.
- ✓ **"Czyste Powietrze" programme support**
Heat source replacement. Resident advisory. Technical delivery.
- ✓ **KPO and EU funding applications**
Documentation preparation. Funding acquisition. Settlements.
- ✓ **PPP models (public-private partnership)**
Larger energy investments. Capital structure optimisation.

— WHAT SETS OUR OFFER APART

Four reasons why it's worth talking with us.

01 One partner — full cycle

Audit, design, financing, delivery, commissioning and service. Without handing tasks between multiple contractors. One agreement, one point of contact.

02 Financing acquisition support

We prepare applications for KPO, EU funds and municipal programmes. Experience in feasibility analysis for public sector investments.

03 Four renewable energy technologies

Photovoltaics, energy storage, heat pumps, energy management systems. Possibility of integrating all in a single project.

04 Verified technical partners

We cooperate with companies with many years of experience in commercial HVAC, PV, BMS and cogeneration installations in the public and private sectors.

— FREE INITIAL CONSULTATION, NO OBLIGATIONS

Let's talk about **your investment** — no contracts, no costs.

We invite you to a free initial consultation. No agreement, no financial obligations, no decision pressure. The goal: to understand the needs of your municipality or institution and indicate possible paths for delivering renewable energy investments.

Initial needs analysis

Conversation about facilities, energy demand and investment objectives

Direction recommendations

Technological suggestions and recommendation of financing sources (KPO, EU, municipal)

Concrete next steps

Action plan for 30-60 days — without commitment to continue cooperation

CONTACT THE PRESIDENT OF THE MANAGEMENT BOARD

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